# Henderson Municipal Power & Light
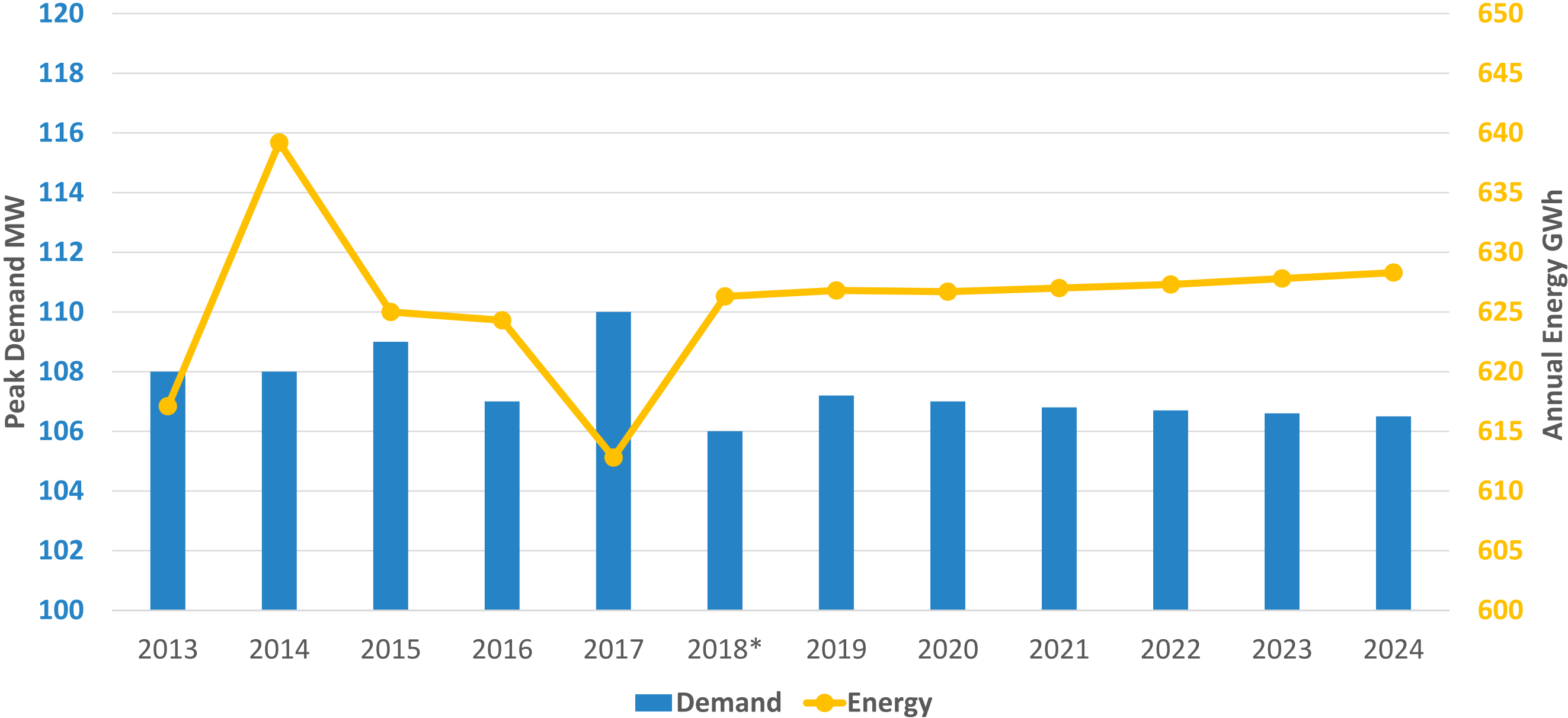
PREBID CONFERENCE CALL
SEPTEMBER 12, 2018

GDS Associates, Inc.
ENGINEERS & CONSULTANTS

# HMP&L Background

- 2017 summer peak demand and annual energy sales were 110 MW and 612 GWh respectively
  - Industrial customers account for approximately 56% of energy sales

- HMP&L has a Power Purchase Agreement contract with Southeastern Power Administration for 10 MW and 15,000 MWh per year

- HMP&L currently owns Henderson Station 2 Generating Plant rated at 312 MW
  - Excess HGS capacity and energy are sold via an off-take agreement with Big Rivers
  - Respondents should assume that there will be no capacity or generation available from the plant to serve HMP&L's load requirements effective June 1, 2019

# Historical and Projected Needs

# RFP Products Sought

- Full Requirements Arrangement
  - MDMA services, MISO shadow settlements, management of MISO PRA obligations, management of ARR/FTRs, and MISO credit requirements

- Block Power Arrangements
  - Blocks: 50 MW 7x24 Block, 20 MW 5x16 Annual Block, 20 MW 5x16 Summer-Only Block, 20 MW 5x16 Winter-Only Block

- Capacity Product
  - MISO accredited capacity credits (ZRCs) of 50 MW

- Term Lengths: 3 and 5 Years, willing to accept terms greater than 5 Years

# RFP Timeline

| | |
|---|---|
| Release of RFP: | August 15, 2018 |
| Pre-Bid Conference Call (Optional): | September 12, 2018 |
| RFP Questions Deadline: | September 28, 2018 |
| **Proposal(s) Due:** | **October 12, 2018** |
| Complete Evaluation: | November 30, 2018 |
| Short-List Notification / Initiate Contract Negotiations: | December 3, 2018 |
| Short-List Suppliers Update Indicative Pricing: | January 30, 2019 |
| Execute Power Supply Agreement(s): | February 15, 2019 |
| Contract(s) Effective Date: | June 1, 2019 |

GDS Associates, Inc.
ENGINEERS & CONSULTANTS

# Addendum 1 Update

- HMP&L has canceled the public bid opening originally scheduled for Friday, October 12th

- Respondents are asked to designate as "CONFIDENTIAL" each page of any proposal that contains proprietary information

- A signed copy of Addendum 1 must be submitted as part of a Respondent's RFP bid package

- Please see RFP website for the Addendum 1 document
  (www.gdsassociates.com/requests-for-proposals)

# Questions & Answers