

Power Supply Planning Services



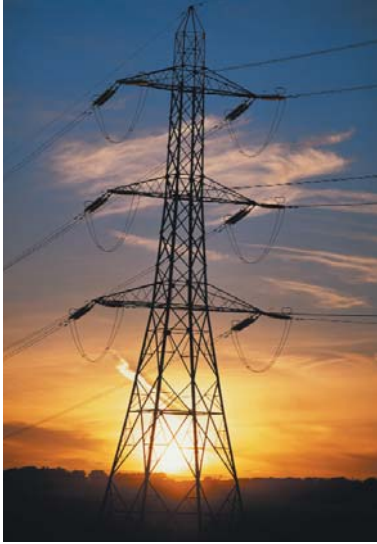
Securing adequate and reliable power resources is crucial to thriving in a more competitive electrical market. As the short and long-term power supply market has been rocked in recent years with volatile prices and shortages, GDS has helped guide its clients through uncharted territory by developing sound power supply portfolios with a diverse mixture of term lengths, technology, and fuel supply.

POWER SUPPLY STRATEGIES/NEGOTIATIONS

GDS is known as an industry leader in developing creative and flexible power supply strategies. We've also been active in helping shape the industry debate on transmission access, market design, and competition. By combining an in-depth understanding of utility planning, operations, and regulation with aggressive negotiating techniques, we have been able to help our public power and industrial clients secure favorable power supply arrangements with substantial long-term power cost benefits.

RESOURCE PLANNING

Our staff provides expertise in all areas of resource planning, including power plant and purchased power feasibility analysis, resource optimization, fuel supply and transmission cost analysis, demand-side management, load forecasting, and production cost modeling.



RESOURCE SOLICITATION

GDS also offers expertise in the management of resource solicitation projects and the evaluation of bulk power sales proposals. From production and release of the solicitation, to final contract negotiation, we have managed dozens of national solicitations resulting in substantial long-term power cost savings.

FORECASTING SERVICES

We use state-of-the-art forecasting tools and techniques to assist clients with short and long-term power supply needs.

FINANCIAL ANALYSIS

GDS offers specialized expertise in utility financial consulting. We have helped clients obtain financing for generation, transmission, and distribution projects. We have helped clients make decisions on debt structuring and repayment, and, in concert with financial and legal advisors, we've helped utility clients develop and issue tax-exempt and general obligation bonds. In providing these services, we have performed financial feasibility analyses and evaluated capital market alternatives for system expansion.

COMPETITIVE ANALYSES

GDS provides a wide range of services to help clients evaluate the risks and opportunities presented by increased competition in the electric utility industry, including:

- Regional Power Market Modeling
- Transmission Impact and Wheeling Cost Analysis
- Wholesale Rate and Marginal Cost Forecasts
- Fuel Price and Supply Analysis
- Competitor Benchmarking Studies
- Power Market Risk/Due Diligence Analysis
- Merger, Acquisition, and Valuation Studies

These services allow clients to quantify the risks of owning generation, losing load to competitors, encountering transmission constraints, and creating stranded investment due to increasing industry competition.



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